

# **Fixed-Income & FX Strategy**

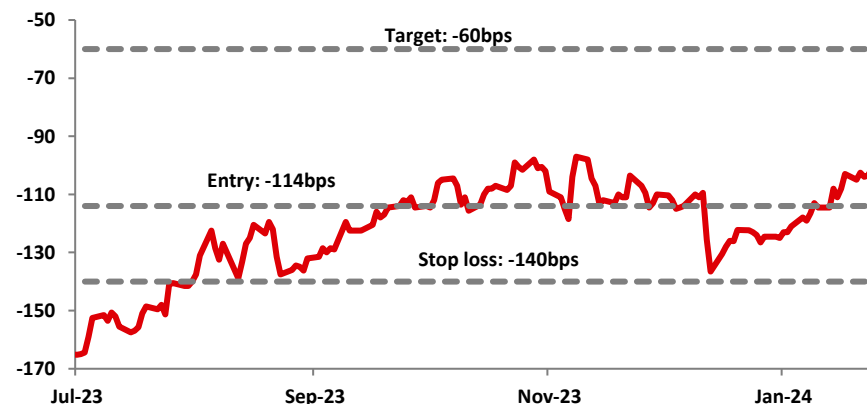
**W e e k l y**

## Fixed-Income and FX Weekly

- Fed's decision, US NFP, and US Treasury's Quarterly Refunding on focus.** Performance in sovereign bonds experienced higher volatility this week, without a homogenous ending balance. The US PCE deflator printed in line with expectations, while 4Q23 GDP widely outperformed (3.3% q/q annualized vs 2.0%e). In our view, there are no conditions for the Fed's easing cycle to begin in 1Q24. However, the market is still debating a first rate cut in March, with an implied probability of 50%. Next Wednesday, the Fed will have its first monetary policy decision of this year, in which we expect the stance to remain unchanged. Moreover, we expect a relatively hawkish bias, consistent with the latest interventions of its members that pushed back market bets for a rate cut as soon as in March (Banorte -25bps in May). As a result, we see space for bonds to underperform, also supported by a relatively strong jobs report. It is worth mentioning the Fed's decision will take place amid a more dovish ECB, at least in what markets captured out of yesterday's meeting, which ended with a probability for a rate cut in April strengthening to ~90% from ~60% before the communiqué. In this sense, CPI for the eurozone (consensus -0.4% m/m) could play a positive factor for rates, to the extent it could validate expectations of a sooner cut. Another key element to watch for next week is the US Treasury's Quarterly Refunding announcement, which will state its federal debt projection for the quarter. An amount higher than the previous estimate (US\$ 816 billion) would renew fears on whether markets will be able to absorb the new supply, probably inducing rate pressures. Given the relevance of international drivers for next week's agenda, we see local securities holding a high correlation with its global peers. Even with a slightly moderate effect to any surprise that could come from Tuesday's GDP report and ahead of Banxico's next meeting on February 8<sup>th</sup>. In this context, we still see an overvaluation in Mbonos, especially mid-term tenors (5- to 10-years). In the FX market, we consider the USD will remain strong, although the MXN finds a short-term support of 200-day MA (17.35)
- Recommendations:** Our 2s10s [steepener](#) in TIIE-IRS stands at -101bps from 137bps on its lowest point in December. Its recent performance has corrected and taken direction towards our view of a positive spread as we approach the beginning of the easing cycle from main central banks. We still see attractive USD/MXN purchases on dips for trading purposes, without room for directional positions as carry is strongly negative
- Weekly ranges** – We expect that the 10-year Mbono (Nov'34) to trade between 9.20% and 9.50%, and MXN between 17.00 and 17.40 per dollar

### 2s/10s spread in TIIE-IRS

Basis points



Fuente: Bloomberg, Banorte



**Alejandro Padilla Santana**  
Chief Economist and Head of Research  
alejandropadilla@banorte.com



**Juan Carlos Alderete Macal, CFA**  
Executive Director of Economic Research and Market Strategy  
juan.alderete.mactal@banorte.com



**Santiago Leal Singer**  
Director of Market Strategy  
santiago.leal@banorte.com



**Leslie Thalía Orozco Vélez**  
Senior Strategist, Fixed Income and FX  
leslie.orozco.velez@banorte.com



**Isaías Rodríguez Sobrino**  
Strategist, Fixed Income, FX, and Commodities  
isaias.rodriguez.sobrino@banorte.com

### Index

Markets summary.....	pg. 3
<b>Fixed-Income</b>	
Market dynamics.....	pg. 4
Supply.....	pg. 6
Demand.....	pg. 7
Technical.....	pg. 10
<b>Foreign exchange</b>	
Market dynamics.....	pg. 12
Market positioning and flows.....	pg. 13
Technical.....	pg. 14



www.banorte.com/analiseconomico  
@analisis\_fundam

Winners of the 2023 award for  
best Mexico economic forecasters,  
granted by Focus Economics



## Fixed-Income

- **Mixed balance in sovereign bonds** – The Treasuries' curve marked a slight steepening bias following gains of 5bps at the short-end and losses of 4bps at the long-end. Meanwhile, most Mbonos posted modest losses with the 10-year benchmark (Nov'34) ending at 9.33% (+2bps vs last week)
- **Supply** – On Tuesday, the MoF will auction 1-, 3-, 6-, and 24-month Cetes, the 3-year Mbono (Sep'26), the 20-year Udibono (Nov'43), and 1-, 3-, and 7-year Bondes F. Additionally, an extraordinary Bondes F auction will take place on Wednesday, considering maturities of 350-, 714-, 1,078-, 1,400-, and 1,792-days for a total amount of up to MXN 25 billion
- **Demand** – In the last four weeks, foreigners recorded higher holdings in Mbonos and Cetes by 1.4% and 1.9%, respectively, equivalent to 33.3% and 12.7% of the total amount outstanding in the same order. In a similar fashion, Pension funds' holdings in Udibonos increased 2.0%, equal to 55.4% of the total. On the contrary, Mutual funds reduced their exposure to Bondes F by 2.4%, although they remain as the main holders with 54.3% of the total
- **Technicals** – The spread between 2- and 10-year Treasuries moved to -21bps from -27bps last week, keeping the direction towards a less inverted curve. Meanwhile, the 10-year spread between Mbonos and Treasuries increased to 519bps from 515bps last week, slightly above the 12-month average at 517bps

## Foreign Exchange

- **The MXN recorded two weeks of losses in a row** – The Mexican peso depreciated 0.4% w/w to 17.16 per dollar, extending the previous week's drop of 1.3%. The 1-month implied volatility sharply declined to 10.2% after reaching a 30-day high of 11.8% last week, while the 1-year reading remained virtually unchanged at 12.6%
- **USD with positive bias** – The DXY and BBDXY indices kept a positive trend, reaching fresh highs for the year, although they ended with modest gains of 0.2% and 0.1% w/w, respectively. The performance of G10 currencies was mixed with NOK (+0.6%) and EUR (-0.4%) at the extremes. In EM, the bias was negative with RUB (-2.1%) as the weakest; however, BRL stood out as being one of the few with gains (+0.4%) following the positive surprise in the CPI report (0.31% m/m vs 0.47% m/m)
- **Market positioning in MXN** – As of January 23<sup>rd</sup>, the MXN position registered a net long of US\$ 2.20 billion from US\$ 2.40 billion last week. So far in January, the positioning in MXN has remained stable with speculators consolidating a favorable relative view. Among LatAm currencies, the Mexican peso has positioned itself as the most defensive with the smallest loss during the month
- **Market positioning in USD** – The IMM USD net short position decreased to US\$ 4.73 billion from US\$ 8.24 billion, scoring two weeks of bets favoring USD strength. This adjustment was result of weekly sales led by EUR (-2.17 billion) and JPY (-1.01 billion) that completely diluted purchases in CAD (+355 million) and GBP (+112 million)
- **Flows** – Our EPFR aggregate recorded greater negative flows of US\$ 2.1 billion from US\$ 1.3 billion the previous week. Bond market outflows increased 4% to US\$ 336 million. Meanwhile, equities' sales jumped 88% to US\$ 1.8 billion, on the back of significant outflows in Asia. In Mexico, a positive flow of US\$ 30 million was recorded given following sales in equities of US\$ 37 million and purchases in bonds of US\$ 7 million
- **Technicals** – For most of the week, MXN traded between the 50- and 200-day moving averages and through a narrower trading range of 33 cents vs. last week's 54 cents. The following relevant technical levels are: 17.00, 16.90, and 16.83 (resistances) and 17.35, 17.50, and 17.63 (supports)

## Fixed-Income Dynamics

### Fixed-income securities performance

Security	YTM (%)	Weekly change (bps)	Δ last 4 weeks (bps)	YTD (bps)	12m Max (%)	12m Min (%)	12m Average (%)
<b>Overnight TIIE funding rate</b>							
1-day	11.25	1	-7	-20	11.45	10.48	11.19
28-days <sup>1</sup>	11.33	0	2	2	11.34	10.55	11.21
91-days <sup>1</sup>	11.44	0	2	2	11.45	10.65	11.32
182-days <sup>1</sup>	11.61	1	2	2	11.62	10.79	11.49
<b>Cetes</b>							
28-days	11.29	4	4	4	11.49	10.45	11.14
91-days	11.27	-6	3	3	11.61	10.75	11.35
182-days	11.29	10	-3	-3	12.06	10.90	11.49
364-days	11.10	0	-4	-4	12.13	10.88	11.47
728-days	10.81	2	-11	-11	12.14	10.50	11.15
<b>Mbonos</b>							
Sep'24	11.21	6	24	24	11.57	10.03	10.99
Dec'24	10.92	6	26	26	11.31	9.57	10.66
Mar'25	10.00	6	10	10	11.24	9.56	10.34
Mar'26	9.82	4	6	6	10.92	8.85	9.85
Sep'26	9.73	2	24	24	10.78	9.22	9.90
Mar'27	9.46	-1	8	8	10.53	8.58	9.50
Jun'27	9.44	1	18	18	10.49	8.49	9.43
Mar'29	9.24	0	17	17	10.32	9.07	9.64
May'29	9.18	2	24	24	10.24	8.43	9.14
May'31	9.26	3	32	32	10.26	8.45	9.13
May'33	9.30	2	36	36	10.24	8.52	9.13
Nov'34	9.33	2	39	39	10.21	8.49	9.11
Nov'36	9.30	3	38	38	10.20	8.53	9.11
Nov'38	9.36	3	32	32	10.25	8.66	9.23
Nov'42	9.40	3	33	33	10.25	8.71	9.26
Nov'47	9.39	5	32	32	10.17	8.69	9.22
Jul'53	9.42	6	34	34	10.17	8.66	9.23
<b>TIIE-IRS</b>							
3-month (3x1)	11.40	-5	-5	-5	11.62	10.98	11.49
6-month (6x1)	11.23	-5	-4	-4	11.78	11.08	11.47
9-month (9x1)	11.05	-5	-4	-4	11.92	11.02	11.38
1-year (13x1)	10.73	-4	-5	-5	11.91	10.65	11.14
2-year (26x1)	9.74	-3	4	4	10.90	9.49	10.07
3-year (39x1)	9.19	-3	11	11	10.31	8.72	9.38
4-year (52x1)	8.89	-3	16	16	10.02	8.30	9.02
5-year (65x1)	8.74	-4	18	18	9.87	8.10	8.83
7-year (91x1)	8.68	-3	23	23	9.78	7.98	8.71
10-year (130x1)	8.73	0	28	28	9.78	7.97	8.69
20-year (3x1)	8.79	1	29	29	9.85	8.05	8.77
30-year (390x1)	8.74	0	30	30	9.84	8.07	8.77
<b>Udibonos</b>							
Dec'25	6.10	-4	11	11	6.45	4.46	5.67
Dec'26	5.75	1	13	13	6.42	4.36	5.44
Nov'28	4.63	4	16	16	5.62	4.02	4.69
Nov'31	4.63	6	16	16	5.39	3.94	4.58
Nov'35	4.46	9	8	8	5.06	3.96	4.45
Nov'40	4.54	17	23	23	5.04	3.96	4.48
Nov'43	4.54	16	21	21	5.06	4.30	4.60
Nov'46	4.47	17	32	32	5.04	3.91	4.46
Nov'50	4.51	16	29	29	5.03	3.97	4.48

Source: Bloomberg, PiP, Banxico, Banorte

1: Compounded in advance Overnight TIIE Funding rate for "n" days

## Fixed-Income Dynamics (continued)

USD UMS and US Treasuries performance

USD UMS and US Treasuries performance											
UMS					UST				Spreads		CDS
Term	Maturity date	YTM Jan/26/2024	Weekly change (bps)	YTD (bps)	YTM Jan/26/2024	Weekly change (bps)	YTD (bps)	Actual (bps)	Weekly change (bps)	12m Average (bps)	bps
2Y	Jan'26	4.67	-5	+20	4.36	-3	-7	32	-2	18	29
3Y	Mar'27	4.63	0	-17	4.15	-1	-7	48	+1	31	47
5Y	May'29	5.16	+4	+37	4.04	-1	+4	112	+5	100	89
7Y	Apr'30	5.31	+2	-2	4.10	+1	+14	121	+1	128	129
10Y	May'33	5.63	+6	+7	4.14	+2	+27	149	+4	166	161
20Y	Mar'44	6.28	+6	-9	4.49	+3	+34	180	+3	194	--
30Y	May'54	6.50	+3	+11	4.37	+5	+41	212	-1	229	--

Source: Bloomberg, Banorte

### 5Y USD UMS



Source: Bloomberg, Banorte

### 10Y USD UMS



Source: Bloomberg, Banorte

### 5Y UMS-UST Spread



Source: Bloomberg, Banorte

### 10Y UMS-UST Spread



Source: Bloomberg, Banorte

## Fixed-Income Supply

- **Mexico's weekly auction.** On Tuesday, the MoF will auction 1-, 3-, 6-, and 24-month Cetes, the 3-year Mbono (Sep'26), the 20-year Udibono (Nov'43), and 1-, 3-, and 7-year Bondes F
- **Greater demand for short-term securities.** We continue expecting demand for Cetes to remain robust given the attractive real rates and ahead of Banxico's first rate cuts. In this sense, we consider the curve is correctly pricing-in the beginning of the easing cycle in March with an adjustment of -25bps, as well as a total cut -200bps for the year. However, the Fed's decision next week and its potential more hawkish tone could result in adjustments to market expectations that remain ahead of our base case for a rate cut in the US (March vs May). Given the high correlation of local rates with their US peers, we believe there is room for additional pressures. The 3-year Mbono benchmark is trading at 9.73%, accumulating losses of 24bps so far this year. Despite this adjustment, the bond appears slightly overvalued with a rate that remains 1σ below its 90-day MA and a spread against its UST pair also below the 12-month mean. With this, we could observe a moderate demand below 2.0x as in its last issuance (1.87x). For the 20-year Udibono we also anticipate a moderate appetite given a less attractive relative valuation. The inflation breakeven for this term has increased 10bps in the month to 4.65%, moving 9bps away from its 12-month average

### Auction specifics (January 30<sup>th</sup>, 2024)

Security	Maturity	Coupon rate, %	To be auctioned <sup>1</sup>	Previous yield <sup>2</sup>
<b>Cetes</b>				
1m	Feb-29-24	--	10,000	11.28
3m	May-02-24	--	10,000	11.29
6m	Jul-25-24	--	11,100	11.30
24m	Dec-24-25	--	18,200	10.71
<b>Bondes F</b>				
1Y	Jan-16-25	--	8,000	0.12
3Y	Jan-14-27	--	3,500	0.20
7Y	Oct-04-29	--	900	0.26
<b>Bono M</b>				
3Y	Sep-03-26	7.00	14,500	9.65
<b>Udibono</b>				
20Y	Nov-12-43	3.25	UDIS 850	4.43

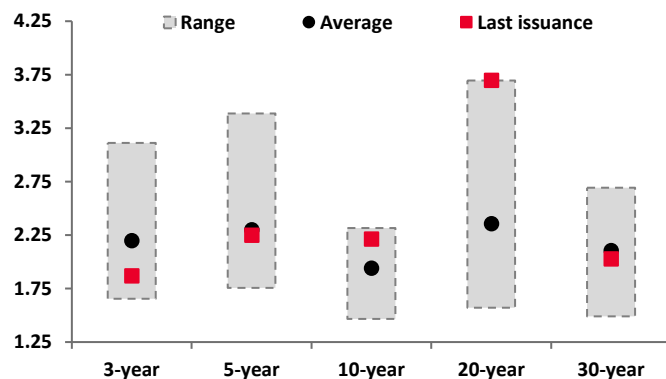
Source: Banxico, Banorte

1. Except for Udibonos, which are expressed in UDI million, everything else is expressed in MXN million. The amount of Cetes is announced a week prior to the day of the auction.

2. Yield-to-maturity reported for Cetes, Mbonos and Udibonos

### Mbonos' bid-to-cover ratios for primary auction in last 2 years

Times



Source: Bloomberg, Banorte

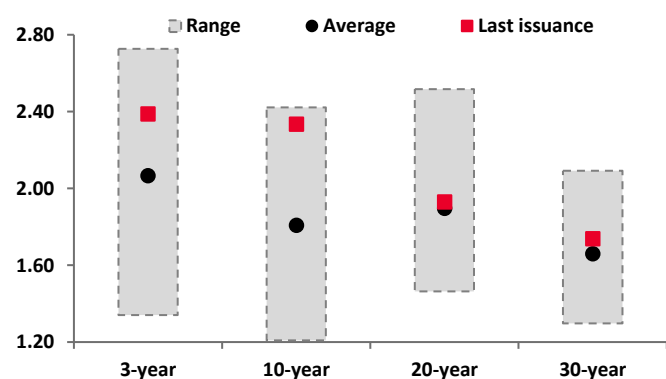
### 1Q24 Government Securities Auction Calendar\*

Date	Cetes	Bonos M	Udibonos	Bondes F
2-Jan	1, 3, 6, and 24M	3Y (Sep'26)	20Y (Nov'43)	1, 3, and 7Y
9-Jan	1, 3, 6, and 12M	30Y (Jul'53)	10Y (Nov'31)	2, 5, and 10Y
16-Jan	1, 3, 6, and 24M	5Y (Mar'29)	30Y (Nov'50)	1, and 3Y
23-Jan	1, 3, 6, and 12M	10Y (Nov'34)	3Y (Dec'26)	2, and 5Y
30-Jan	1, 3, 6, and 24M	3Y (Sep'26)	20Y (Nov'43)	1, 3, and 7Y
6-Feb	1, 3, 6, and 12M	20Y (Nov'42)	10Y (Nov'31)	2, 5, and 10Y
13-Feb	1, 3, 6, and 24M	5Y (Mar'29)	30Y (Nov'50)	1, and 3Y
20-Feb	1, 3, 6, and 12M	30Y (Jul'53)	3Y (Dec'26)	2, and 5Y
27-Feb	1, 3, 6, and 24M	3Y (Sep'26)	20Y (Nov'43)	1, 3, and 7Y
5-Mar	1, 3, 6, and 12M	10Y (Nov'34)	10Y (Nov'31)	2, 5, and 10Y
12-Mar	1, 3, 6, and 24M	5Y (Mar'29)	30Y (Nov'50)	1, and 3Y
19-Mar	1, 3, 6, and 12M	20Y (Nov'42)	3Y (Dec'26)	2, and 5Y
25-Mar	1, 3, 6, and 24M	3Y (Sep'26)	20Y (Nov'43)	1, 3, and 7Y

Source: SHCP \*Ministry of Finance \*In case an instrument is auctioned by the syndicated method, the current instrument will be replaced by the new issuance

### Udibonos' bid-to-cover ratios for primary auction in last 2 years

Times



Source: Bloomberg, Banorte

# Fixed-Income Demand

## Government and IPAB securities holdings by type of investor

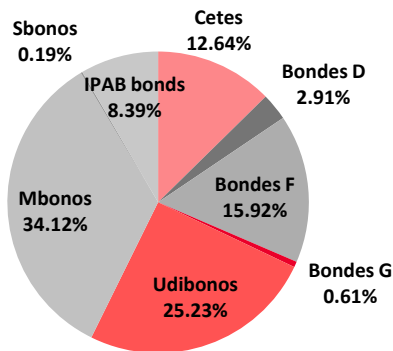
US\$ billion, \*UDIS million, data as of Jan/17/2024

Securities	Total amount outstanding	Foreign investors	Pension funds	Mutual funds	Insurance companies	Local banks	Repos with Banxico	Guarantees received by Banxico	Securities held by Banxico	Other domestic residents
Cetes	91.06	11.59	13.08	13.47	4.57	9.83	0.55	3.48	-	34.49
Bondes D	20.96	1.67	0.60	8.66	0.23	4.47	0.26	0.22	-	4.87
Bondes F	114.66	0.01	6.55	61.59	2.30	13.52	1.18	0.58	-	28.93
Bondes G	4.36	-	0.05	2.14	0.33	0.50	0.65	-	-	0.68
Udibonos	181.79	8.76	100.77	7.88	34.51	3.21	-	0.24	-	26.42
Mbonos	245.81	81.81	59.57	6.84	7.14	40.63	5.59	1.11	0.87	42.25
Sbonos	1.34	0.60	0.40	0.01	0.03	0.06	-	-	-	0.25
<b>Total</b>	<b>659.98</b>	<b>104.43</b>	<b>181.03</b>	<b>100.58</b>	<b>49.12</b>	<b>72.22</b>	<b>8.23</b>	<b>5.62</b>	<b>0.87</b>	<b>137.88</b>
Udibonos*	389,562.35	18,772.48	215,945.73	16,891.46	73,940.57	6,886.29	-	504.05	-	56,621.76
IPAB bonds	60.45	0.03	1.10	17.88	0.14	12.39	5.44	2.37	-	21.11

Source: Banxico, Banorte

## Government issuance by type of instrument

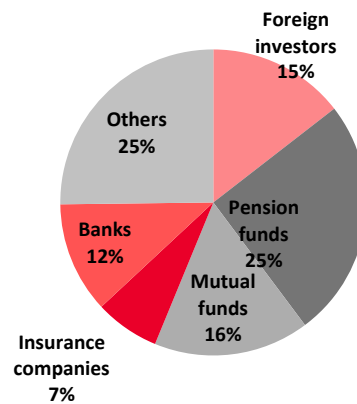
Total amount of US\$ 720 billion (including IPAB bonds), % of total



Source: Banxico, Banorte

## Mbonos holdings by type of investor

Total amount of US\$ 720 billion (including IPAB bonds), % of total

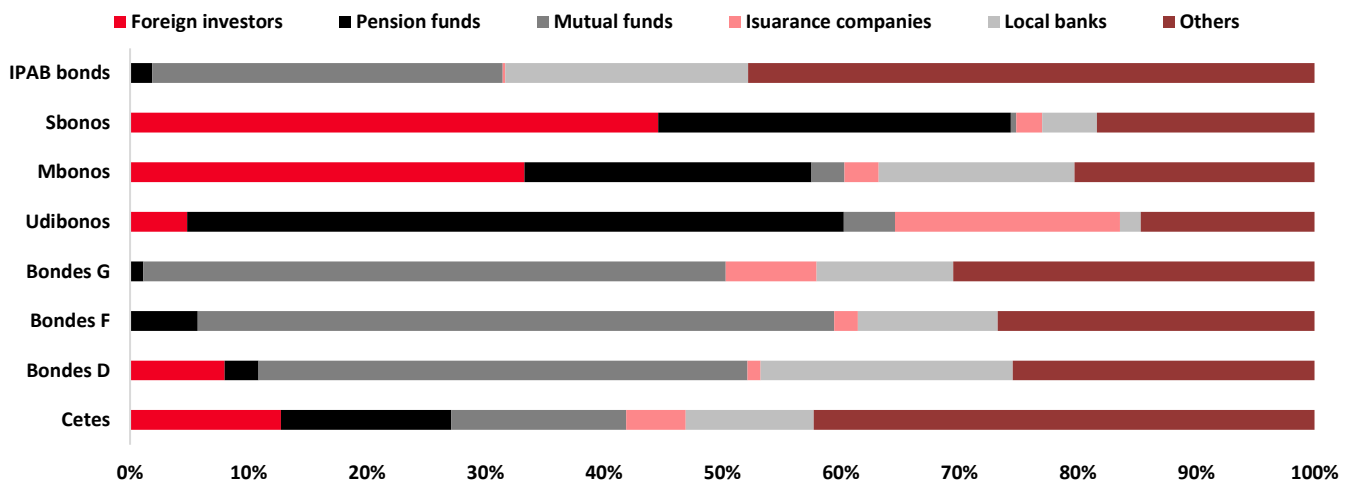


Source: Banxico, Banorte

Note: "Others" includes repos, guarantee and securities held by Banxico, as well as other domestic residents

## Government securities holdings by type of investor

Total amount of US\$ 720 billion (including IPAB bonds), % of total



Source: Banxico, Banorte

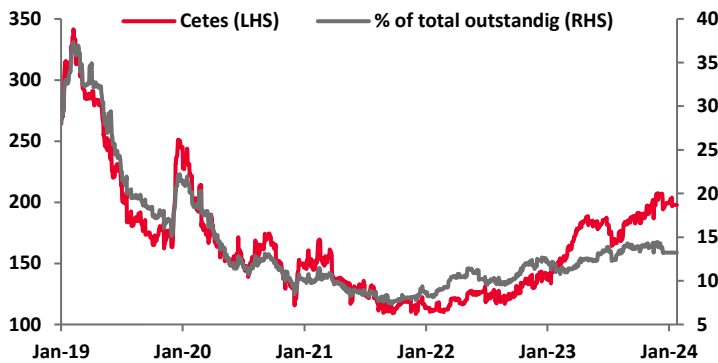
Note: "Others" includes repos, guarantee and securities held by Banxico, as well as other domestic residents



## Fixed-Income Demand (continued)

### Cetes held by foreigners

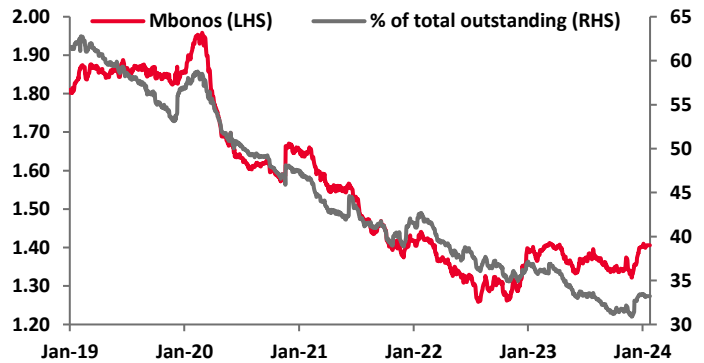
MXN billion, %



Source: Banxico, Banorte

### Mbonos held by foreigners

MXN trillion, %



Source: Banxico, Banorte

### Holdings of main investors by type of security

Data as of Jan/17/2024

	Foreign investors		Pension funds		Mutual funds	
	Δ last 4 weeks (%)	YTD (%)	Δ last 4 weeks (%)	YTD (%)	Δ last 4 weeks (%)	YTD (%)
Cetes	1.85	-0.17	5.63	1.17	8.62	10.11
Bondes F	-72.80	36.01	-13.45	-8.41	-2.37	-2.81
Udibonos	4.45	0.35	2.02	1.70	13.36	9.39
Mbonos	1.44	0.39	1.40	1.55	28.70	4.54

Source: Banxico, Banorte

### Mbonos holdings by type of investor

US\$ billions and %, data as Jan/11/2024

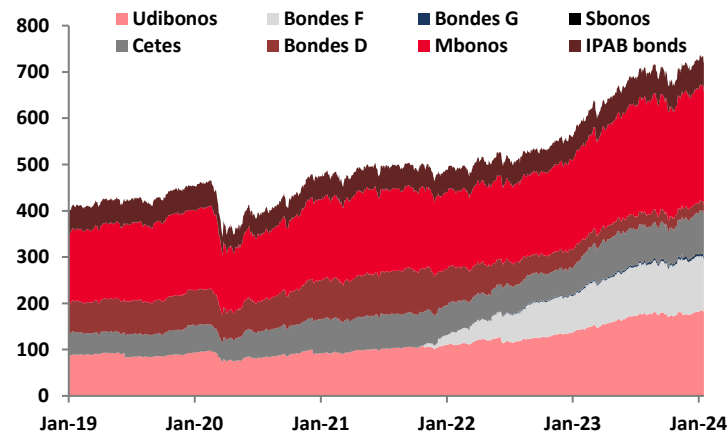
Maturity	Amount Outstanding	Local Banks	Foreign investors	Pension and Mutual funds	Others
Sep'24	16.1	23%	14%	16%	47%
Dec'24	13.2	27%	20%	7%	46%
Mar'25	8.9	31%	15%	17%	37%
Mar'26	26.7	27%	29%	16%	27%
Sep'26	8.8	49%	24%	10%	16%
Mar'27	21.4	44%	20%	12%	25%
Jun'27	20.8	19%	33%	30%	18%
Mar'29	4.7	18%	33%	23%	26%
May'29	16.3	4%	51%	23%	23%
May'31	25.2	4%	46%	33%	17%
May'33	16.2	7%	42%	29%	22%
Nov'34	5.8	1%	52%	34%	13%
Nov'36	4.3	1%	27%	44%	29%
Nov'38	12.7	1%	42%	42%	15%
Nov'42	19.0	1%	40%	46%	14%
Nov'47	15.4	0%	37%	45%	18%
Jul'53	12.7	3%	36%	44%	17%
Total	235.5	16%	33%	27%	24%

Source: Banxico, Banorte

Notas: "Institutional investors" include pension funds, mutual funds, and insurance companies. "Others" includes repos, guarantee and securities held by Banxico, as well as other domestic residents

### Government securities issuance

USD Billions



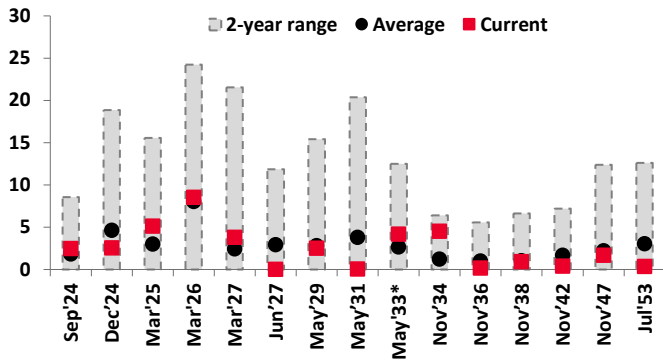
Fuente: Banxico, Banorte



## Fixed-Income Demand – Primary dealers

Market makers' short positions on Mbonos

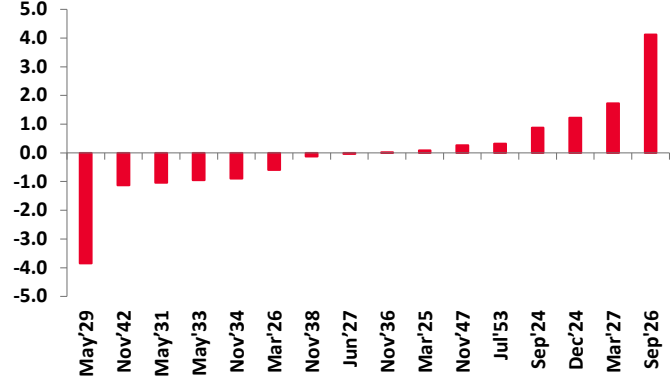
MXN billion



Source: Banxico, Banorte \*May'33 issued in December 2022

Weekly change in market makers' short positions on Mbonos

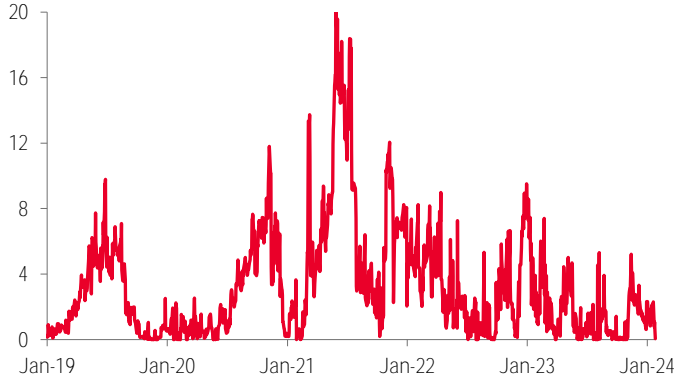
MXN billion



Source: Banxico, Banorte

Market makers' short positions on Mbono May'31

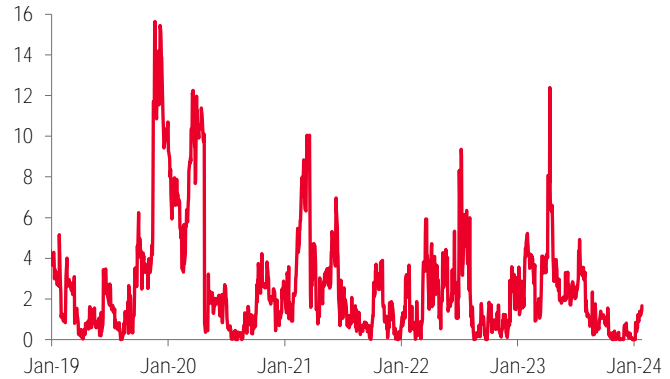
MXN billion



Source: Banxico, Banorte

Market makers' short positions on Mbono Nov'47

MXN billion



Source: Banxico, Banorte

Market makers' position on Mbonos

US\$ million

Maturity date	Total amount outstanding as of Jan/25/2024	Jan/25/2024	Previous Week	Previous Month	Previous Year	6m Max	6m Min
Sep'24	15,814	143	92	159	174	245	0
Dec'24	13,279	149	78	125	118	346	8
Mar'25	8,799	297	292	309	70	904	62
Mar'26	26,186	496	530	480	293	1,273	105
Sep'26	8,874	428	188	150	0	1,255	0
Mar'27	21,316	220	120	110	5	1,253	8
Jun'27	20,455	0	3	46	23	632	0
Mar'29	5,461	60	187	1	0	419	0
May'29	16,606	147	371	384	167	896	147
May'31	24,630	4	64	54	59	309	0
May'33	16,205	243	299	317	49	726	1
Nov'34	7,076	261	313	272	76	371	0
Nov'36	4,265	10	9	82	72	324	0
Nov'38	12,453	54	61	44	59	298	0
Nov'42	18,716	22	88	116	14	220	0
Nov'47	15,204	97	81	0	300	193	0
Jul'53	12,430	21	2	128	14	623	2
<b>Total</b>	<b>247,767</b>	<b>2,631</b>	<b>2,775</b>	<b>2,648</b>	<b>1,480</b>		

Source: Banxico, Banorte

# Fixed-Income Technicals

## Spread between Cetes and Implied Forward Rates

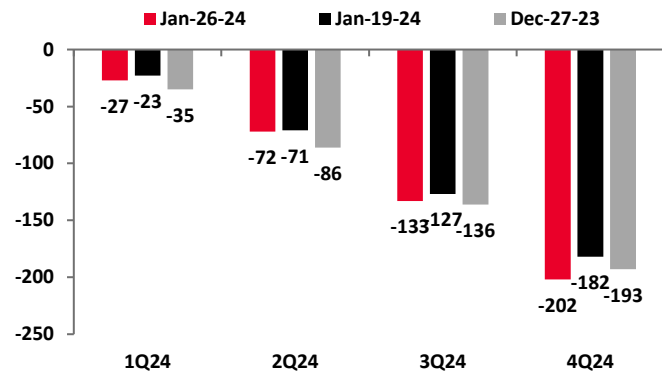
Basis points

Tenor	Actual Jan/26/2024	Weekly change	Δ last 4 weeks	6m average	6m Max	6m Min
1 month	55	65	206	67	243	-35
3 months	13	27	99	7	118	-95
6 months	-7	21	47	-13	54	-99
12 months	4	29	34	-22	34	-92

Source: PiP, Bloomberg, Banorte

## Cumulative implied moves in Banxico's repo rate

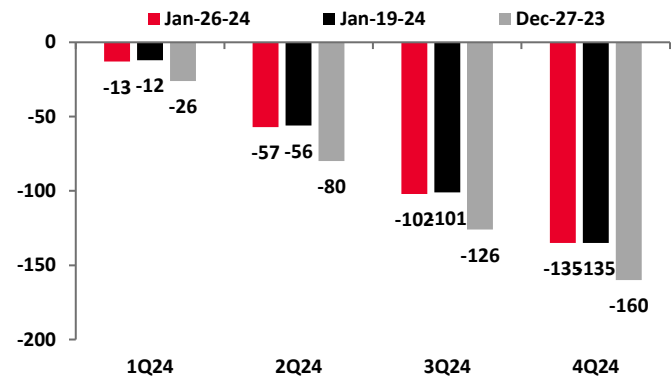
Basis points



Source: Bloomberg, Banorte

## Cumulative implied moves in Fed funds

Basis points



Source: Bloomberg, Banorte

## Spreads between Mbonos and UST

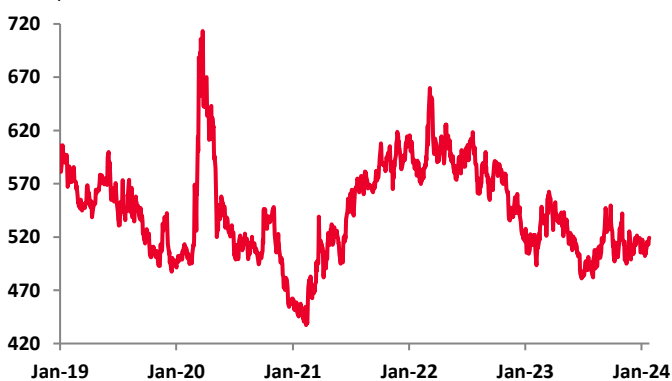
Basis points

Spread	Actual	Weekly change	Δ last 4 weeks	YTD	12m Max	12m Min	12m Average
2 year	546	7	-4	-4	672	497	569
5 year	520	1	-2	-2	597	489	536
10 year	519	4	14	14	563	481	517
20 year	492	0	3	3	548	464	499
30 year	505	2	0	0	562	477	514

Source: Bloomberg, PiP, Banorte

## 10-year Mbono and 10-year UST spread

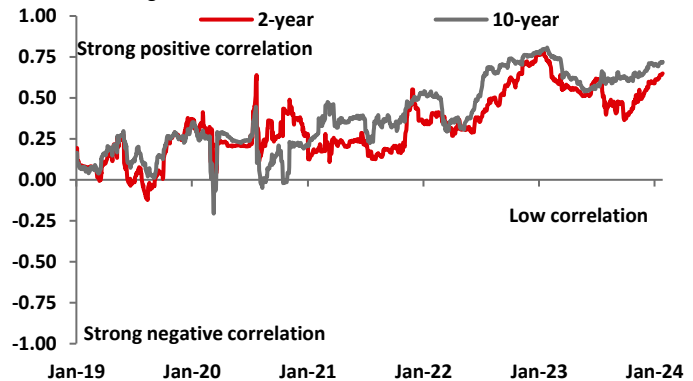
Basis points



Source: PiP, Banorte

## Mexico and US 2- and 10-year bonds correlation

3-month moving correlation



Source: Bloomberg, Banorte

## Fixed-Income Technicals (continued)

### Selected spreads

Basis points

Security	Spread	Weekly change	Δ last 4 weeks	YTD	12m Max	12m Min	12m Average
<b>Mbonos</b>							
2/5	-58	-4	11	11	-31	-134	-87
2/10	-48	2	34	34	-40	-197	-116
2/30	-40	2	29	29	-25	-192	-106
5/10	10	5	23	23	8	-78	-29
10/30	8	0	-5	-5	35	-15	10
<b>TIIE IRS</b>							
3m/2Y	-166	3	10	10	-56	-203	-143
2/5	-100	-1	14	14	-90	-162	-123
2/10	-101	2	24	24	-97	-198	-138
2/30	-100	3	25	25	-88	-178	-129
5/10	-1	3	10	10	-1	-46	-14
10/30	1	0	2	2	23	-4	8
<b>TIIE IRS – Mbonos</b>							
2 year	-7	-6	-2	-2	25	-57	-23
5 year	-49	-4	1	1	-32	-100	-61
10 year	-60	-6	-12	-12	-17	-68	-47
20 year	-61	-2	-4	-4	-8	-75	-52
30 year	-67	-6	-5	-5	-4	-78	-49
<b>TIIE IRS – SOFR</b>							
2 year	553	0	-10	-10	637	485	554
5 year	496	-2	-7	-7	546	432	498
10 year	496	-2	-2	-2	545	442	500
20 year	497	-2	-4	-4	571	467	512
30 year	508	-4	-5	-5	599	487	533

Source: Bloomberg, PiP, Banorte

### Breakeven inflation using Mbonos & Udibonos

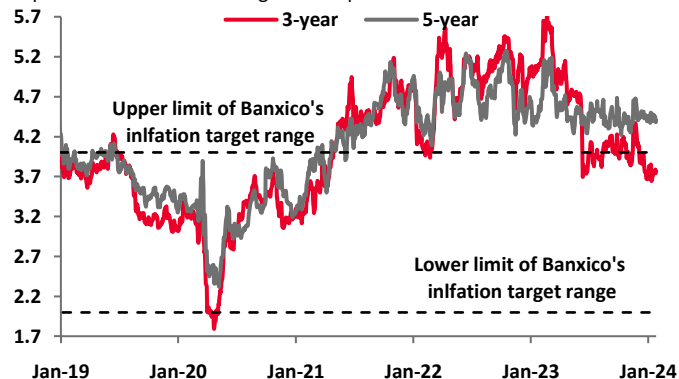
Implicit market inflation using Fisher Equation (%)

Date	Jan/26/2024	Previous week	Previous month	Previous year	12m Max	12m Min	12m Average
3Y	3.76	3.75 (+1bp)	3.67 (+9bps)	5.11 (-135bps)	5.74	3.64	4.36
5Y	4.40	4.45 (-5bps)	4.39 (+1bp)	4.58 (-18bps)	5.19	4.22	4.52
10Y	4.46	4.5 (-4bps)	4.27 (+19bps)	4.43 (+3bps)	4.85	4.04	4.36
20Y	4.65	4.78 (-13bps)	4.55 (+10bps)	4.5 (+15bps)	5.08	4.15	4.56
30Y	4.69	4.8 (-11bps)	4.65 (+4bps)	4.5 (+19bps)	5.01	4.15	4.56

Source: PiP, Banorte

### 3- and 5-year breakeven inflation using Mbonos & Udibonos

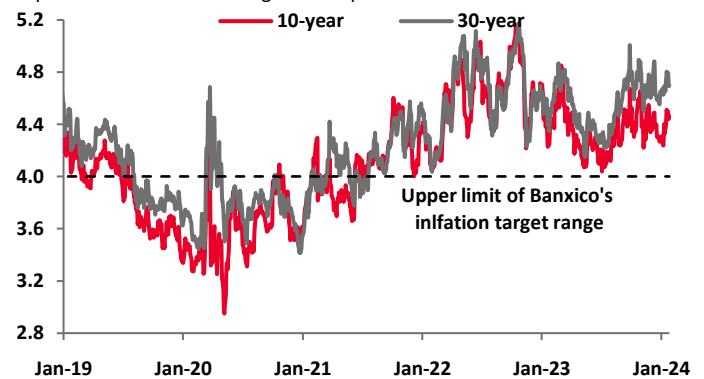
Implicit market inflation using Fisher Equation



Source: PiP, Banorte

### 10- and 30-year breakeven inflation using Mbonos & Udibonos

Implicit market inflation using Fisher Equation



Source: PiP, Banorte

# FX dynamics

## Foreign Exchange market levels and historical return

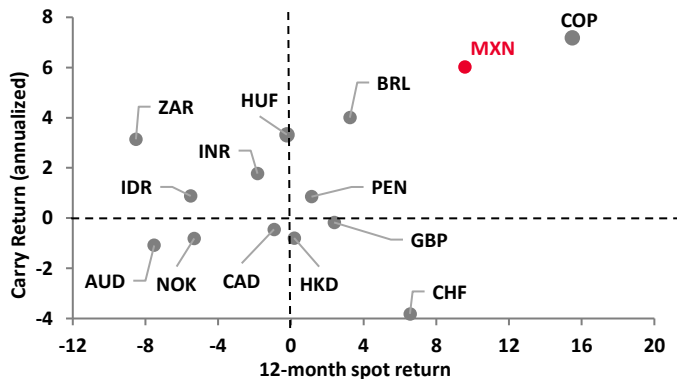
		Close at Jan/26/2024	Daily Change (%) <sup>1</sup>	Weekly change (%) <sup>1</sup>	Monthly change (%) <sup>1</sup>	YTD <sup>1</sup> (%)
<b>Emerging Markets</b>						
Brazil	USD/BRL	4.91	0.1	0.4	-1.6	-1.1
Chile	USD/CLP	922.50	-1.4	-1.3	-4.3	-4.7
Colombia	USD/COP	3,912.60	0.7	-0.1	-2.1	-1.5
Peru	USD/PEN	3.79	-0.8	-1.4	-2.6	-2.4
Hungary	USD/HUF	356.97	-0.6	-1.8	-3.6	-2.7
Malaysia	USD/MYR	4.73	0.0	-0.2	-2.1	-2.9
<b>Mexico</b>	<b>USD/MXN</b>	<b>17.16</b>	<b>0.2</b>	<b>-0.4</b>	<b>-1.4</b>	<b>-1.1</b>
Poland	USD/PLN	4.02	0.2	-0.6	-3.3	-2.2
Russia	USD/RUB	89.87	-0.8	-2.1	2.0	-0.4
South Africa	USD/ZAR	18.79	0.5	1.3	-2.1	-2.3
<b>Developed Markets</b>						
Canada	USD/CAD	1.35	0.2	-0.2	-1.8	-1.6
Great Britain	GBP/USD	1.27	0.0	0.0	-0.7	-0.2
Japan	USD/JPY	148.15	-0.3	0.0	-4.3	-4.8
Eurozone	EUR/USD	1.0853	0.1	-0.4	-2.3	-1.7
Norway	USD/NOK	10.43	0.1	0.6	-3.1	-2.4
Denmark	USD/DKK	6.87	0.1	-0.4	-2.3	-1.7
Switzerland	USD/CHF	0.86	0.3	0.5	-2.5	-2.6
New Zealand	NZD/USD	0.61	-0.3	-0.4	-3.9	-3.6
Sweden	USD/SEK	10.45	0.0	0.2	-4.9	-3.6
Australia	AUD/USD	0.66	-0.2	-0.3	-4.0	-3.5

Source: Bloomberg, Banorte

1. Positive (negative) changes mean appreciation (depreciation) of the corresponding currency against the USD.

## Performance of selected currencies

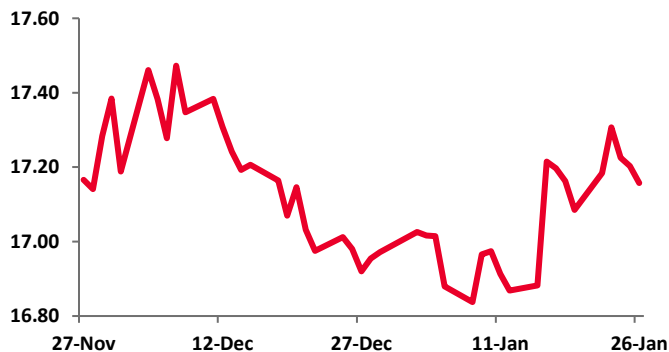
%, annualized rate based in 3M forwards



Source: Bloomberg, Banorte

## USD/MXN

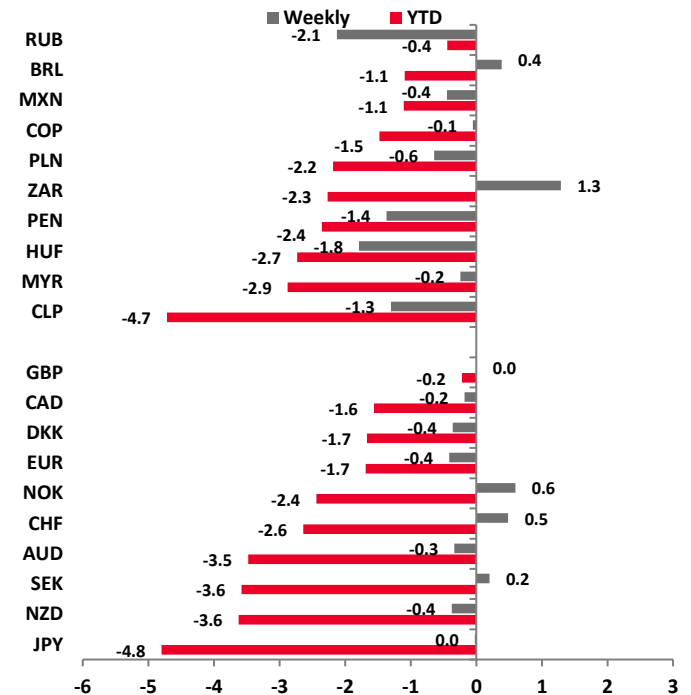
Last 60 days



Source: Bloomberg, Banorte

## FX performance

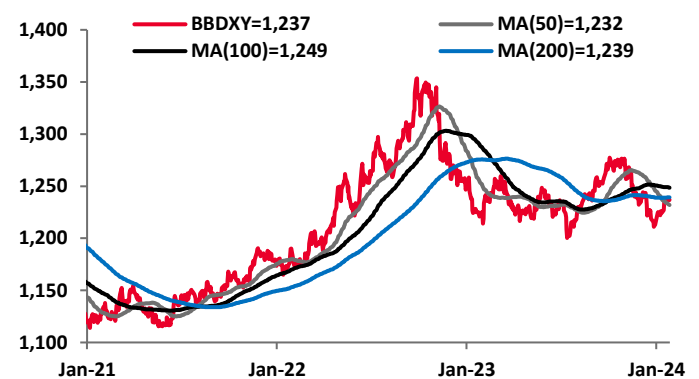
Against USD, %



Source: Bloomberg, Banorte

## BBDXY

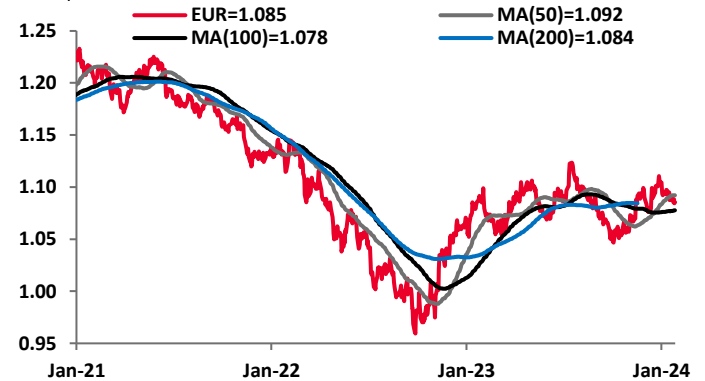
Points



Source: Bloomberg, Banorte

## Euro

Dólar per euro

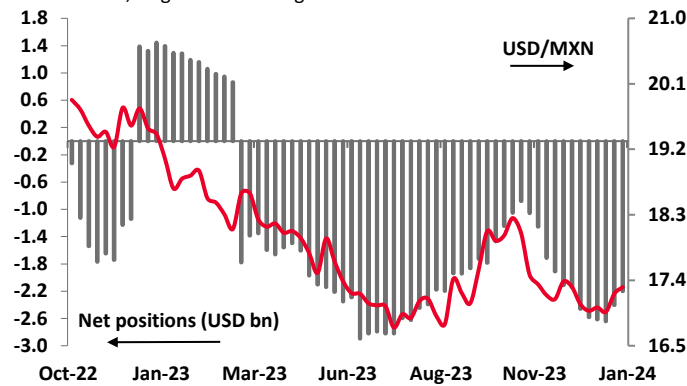


Source: Bloomberg, Banorte

## FX positioning and flows

### IMM positioning in USD/MXN futures

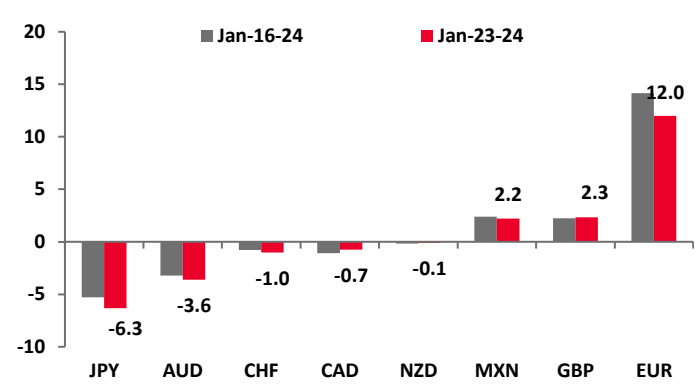
Billion dollars, Negative = net long in MXN



Source: CME, Banorte

### IMM positioning by currency\*

Billion dollars

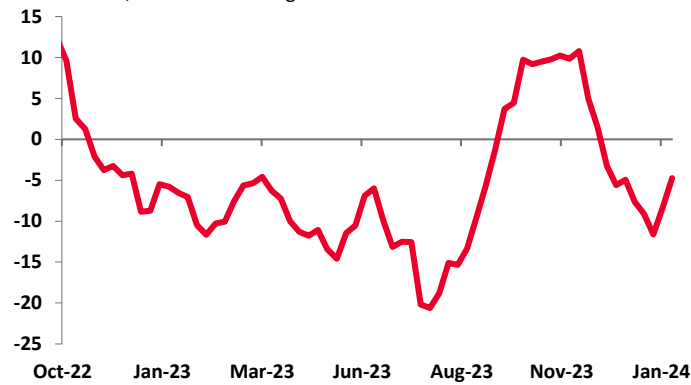


\* Positive: Net long in the corresponding currency

Source: CME, Banorte

### IMM positioning in USD futures\*

Billion dollars, Positive = net long in USD

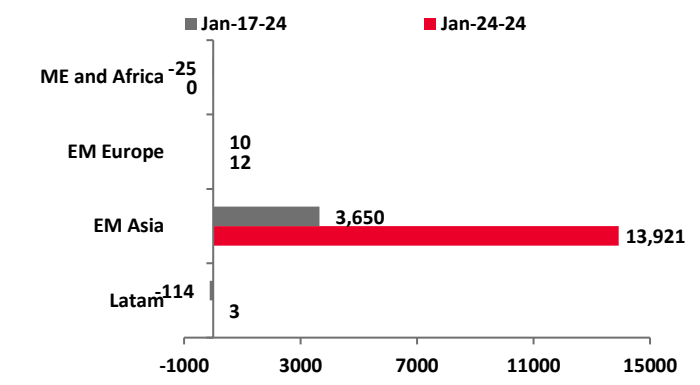


\* Respect to EUR, AUD, GBP, NZD, MXN, CAD, JPY, and CHF

Source: CME, Banorte

### Net foreign portfolio flows by region (Only ETF's investments)

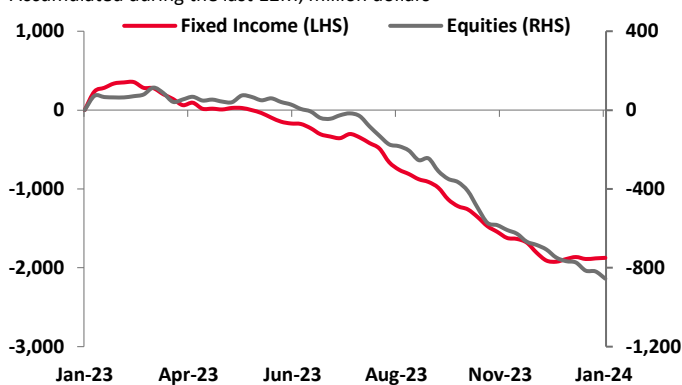
Billion dollars



Source: EPFR Global, Banorte

### Foreign portfolio flows into Mexico (excluding ETF's investments)

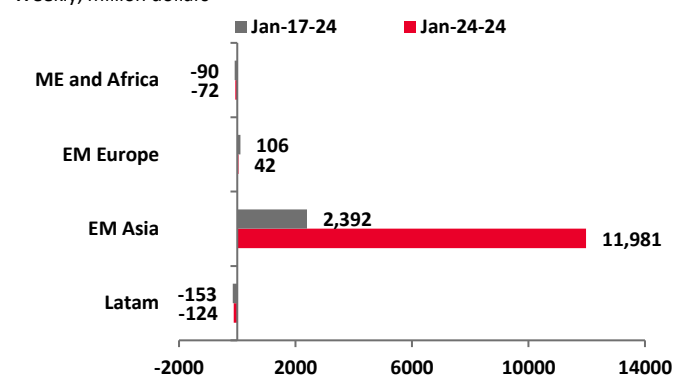
Accumulated during the last 12M, million dollars



Source: EPFR Global, Banorte

### Net foreign portfolio flows by region (Including ETF's investments)

Weekly, million dollars

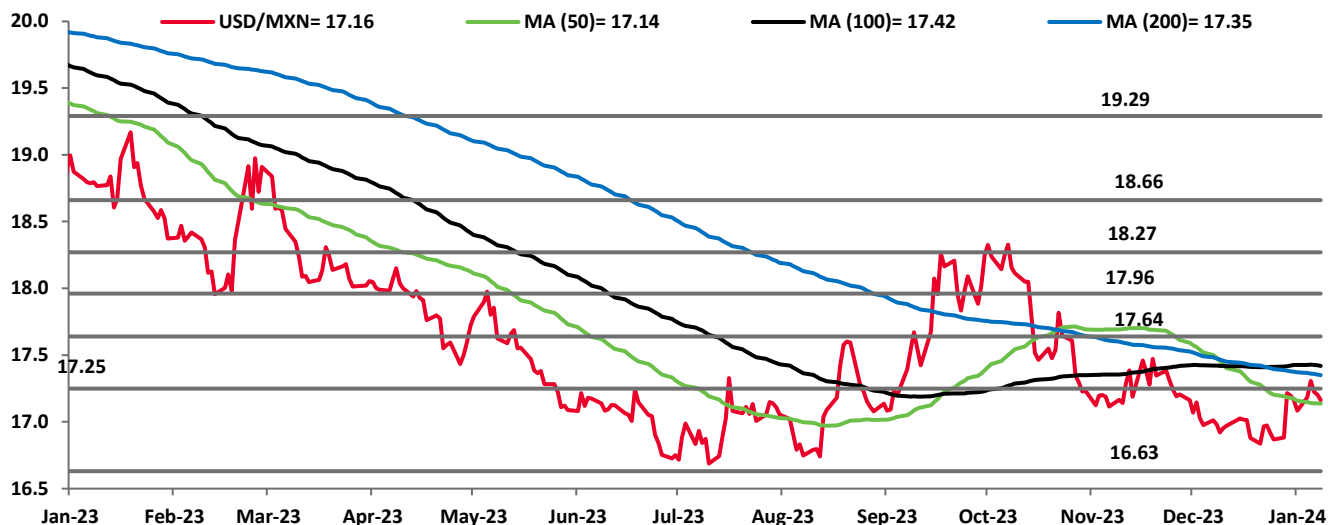


Source: EPFR Global, Banorte

## FX technicals

### USD/MXN – Moving averages and Fibonacci retracement

Last 12 months



Source: Bloomberg, Banorte

### USD/MXN – 1-month correlation with other currencies and assets

Based on daily percentages changes

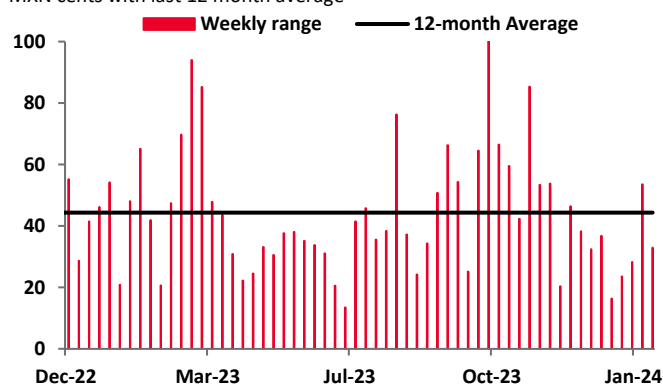
	Actual (%)	Previous week	6m Min	6m Max	6m Average
EUR	58	63	8	65	44
CAD	43	64	12	64	38
ZAR	51	52	2	87	57
BRL	64	77	38	82	67
HUF	64	65	24	70	56
RUB	16	6	-23	53	8
VIX	27	44	14	74	45
SPX	43	36	6	68	42
GSCI	9	13	-27	43	3
Oro	47	37	-28	53	26

\* Positive: appreciation of MXN and corresponding asset except VIX

Source: Bloomberg, Banorte

### USD/MXN – Weekly trading range

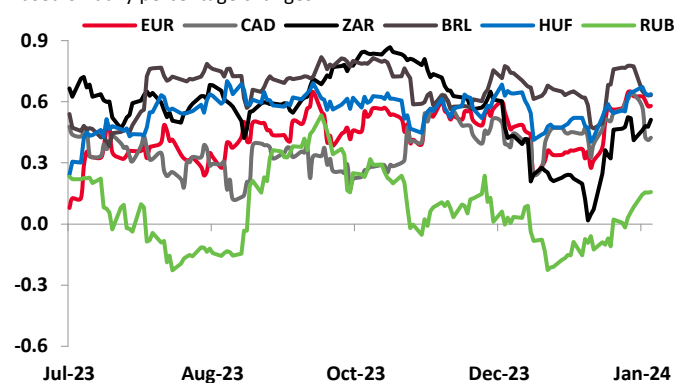
MXN cents with last 12 month average



Source: Bloomberg, Banorte

### USD/MXN – 1-month correlation with other currencies\*

Based on daily percentage changes

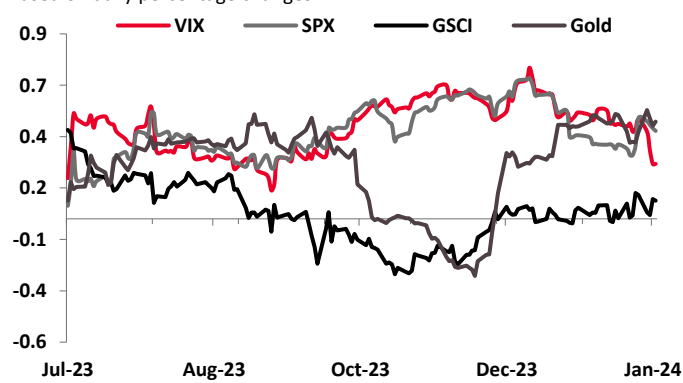


\* Positive: appreciation of MXN and corresponding currency

Source: Bloomberg, Banorte

### USD/MXN – 1-month correlation with other assets\*

Based on daily percentage changes

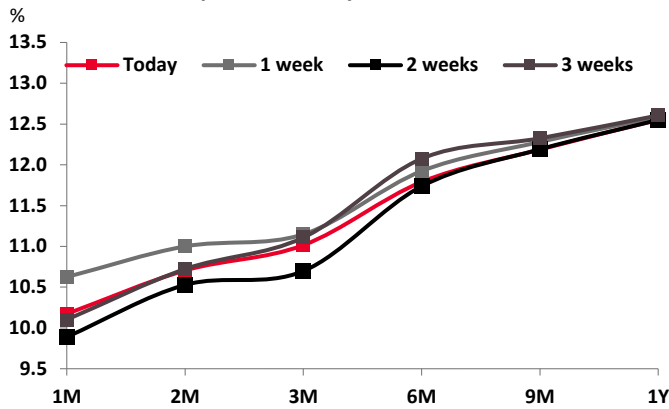


\* Positive: appreciation of MXN and corresponding asset except VIX

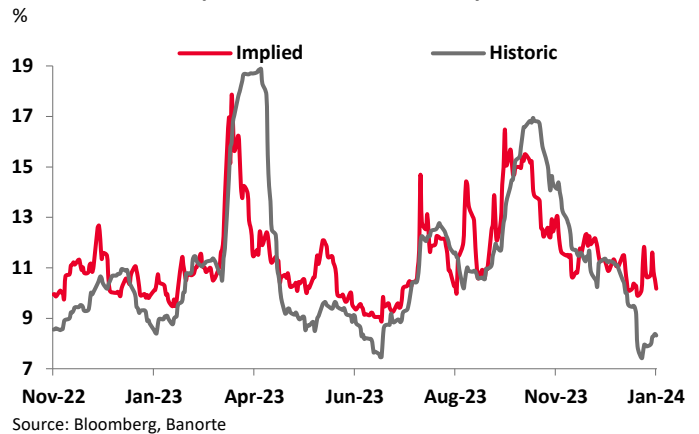
Source: Bloomberg, Banorte

## FX technicals (continued)

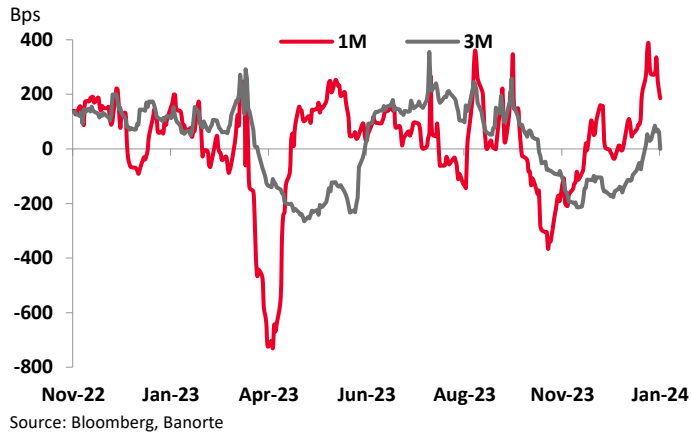
USD/MXN – ATM options volatility curve



USD/MXN – 1M implied and historical volatility

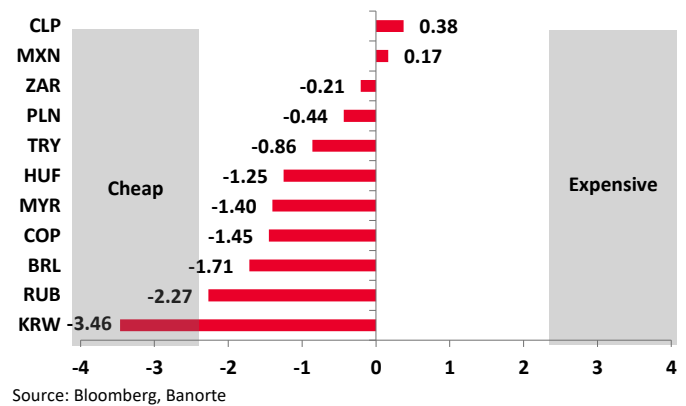


USD/MXN – Spread between implicit and historical volatility



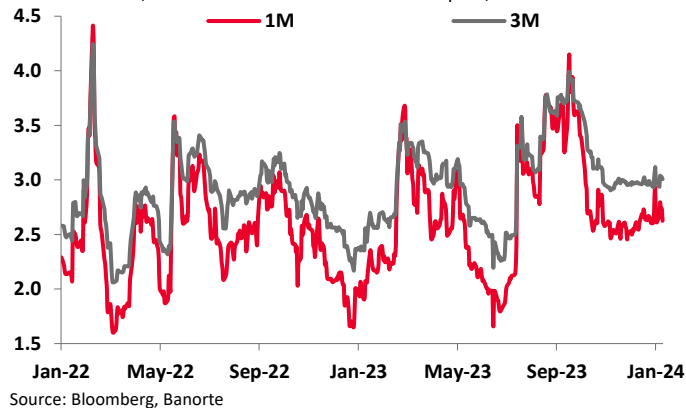
Emerging markets one-month ATM options volatility

Against USD, in standard deviations relative to last year's average



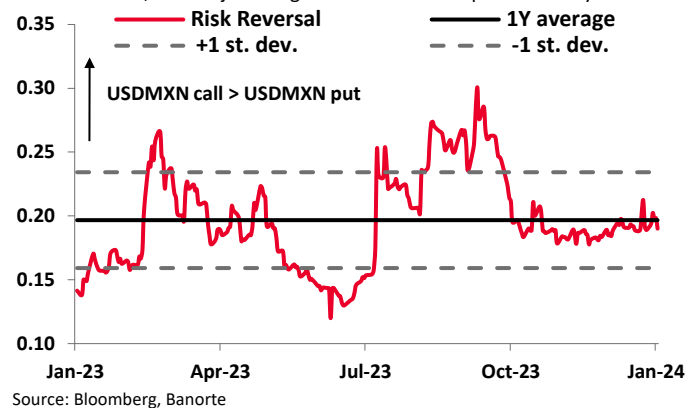
USD/MXN – 1-month and 3-month 25D risk reversals

Last 24 months, difference between USD calls and puts, in vols



USD/MXN – 1-month 25D volatility-adjusted risk reversal

Last 12 months, ratio adjusted against one-month implied volatility





# Weekly economic calendar

For the week ending February 2<sup>nd</sup>, 2024

	Time		Event	Period	Unit	Banorte	Survey	Previous
Tue 30	04:00	GER	Gross domestic product*	4Q23 (P)	% q/q	--	-0.3	-0.1
	05:00	EZ	Consumer Confidence*	Jan (F)	index	--	--	-16.1
	05:00	EZ	Economic confidence*	Jan	index	--	96.2	96.4
	05:00	EZ	Gross domestic product	4Q23	% y/y	--	0.1	0.0
	05:00	EZ	Gross domestic product*	4Q23	% q/q	--	-0.1	-0.1
	07:00	MX	Gross domestic product	4Q23 (P)	% y/y	2.8	3.0	3.3
	07:00	MX	Gross domestic product*	4Q23 (P)	% q/q	0.3	0.4	1.1
	09:00	US	S&P/CoreLogic housing prices	Nov	% y/y	--	5.8	4.9
	10:00	US	Consumer confidence*	Jan	index	113.0	114.0	110.7
	10:00	US	JOLTS job openings	Dec	thousands	8,650	8,700	8,790
	10:00	MX	International reserves	Jan 26	US\$bn	--	--	212.8
	12:30	MX	Government weekly auction: 1-, 3-, 6-, and 24-month Cetes, 3-year Mbono (Sep'26), 20-year Udibono (Nov'43) and 1-, 3-, and 7-year Bondes F					
	20:30	CHI	Manufacturing PMI*	Jan	index	--	49.2	49.0
	20:30	CHI	Non-manufacturing PMI*	Jan	index	--	50.6	50.4
	20:30	CHI	Composite PMI*	Jan	index	--	--	50.3
Wed 31	15:30	MX	Public finances (PSBR, year-to-date)	Dec	MXNbn	--	--	-1,021.3
	07:00	BZ	Unemployment rate	Dec	%	7.7	7.6	7.5
	08:00	GER	Consumer prices	Jan (P)	% y/y	--	3.0	3.7
	08:15	US	ADP employment*	Jan	thousands	145	145	164
	10:00	MX	Banking credit	Dec	% y/y	5.9	--	6.0
	14:00	US	FOMC Rate Decision (Upper Bound)	Jan 31	%	5.50	5.50	5.50
	14:00	US	FOMC Rate Decision (Lower Bound)	Jan 31	%	5.25	5.25	5.25
	14:00	US	Interest Rate on Excess Reserves (IOER)	Jan 31	%	5.40	5.40	5.40
	14:00	COL	Monetary policy decision (BanRep)	Jan 31	%	--	12.63	13.00
	14:30	US	Fed Chair Holds Press Conference Following FOMC Meeting					
	16:00	CHL	Monetary policy decision (BCCh)	Jan 31	%	--	7.25	8.25
	16:30	BZ	Monetary policy decision (Central bank of Brazil)	Jan 31	%	--	11.25	11.75
	20:45	CHI	Manufacturing PMI (Caixin)*	Jan	index	--	50.9	50.8
	03:55	GER	Manufacturing PMI*	Jan (F)	index	--	45.4	45.4
	04:00	EZ	Manufacturing PMI*	Jan (F)	index	--	46.6	46.6
Thu 1	04:30	UK	Manufacturing PMI*	Jan (F)	index	--	47.3	47.3
	05:00	EZ	Consumer prices	Jan (P)	% y/y	--	2.7	2.9
	05:00	EZ	Core	Jan (P)	% y/y	--	3.2	3.4
	05:00	EZ	Unemployment rate*	Dec	%	--	6.4	6.4
	07:00	UK	Monetary policy decision (BoE)	Feb 1	%	--	5.25	5.25
	08:00	BZ	Manufacturing PMI*	Jan	index	--	--	48.4
	08:30	US	Initial jobless claims*	Jan 27	thousands	210	210	214
	09:45	US	Manufacturing PMI*	Jan (F)	index	50.3	50.3	50.3
	10:00	MX	Family remittances	Dec	US\$bn	5,613.2	5,350.0	4,908.1
	10:00	MX	Survey of expectations (Banxico)					
	10:00	US	ISM manufacturing*	Jan	index	47.0	47.0	47.2
	13:00	MX	PMI manufacturing (IMEF)*	Jan	index	50.7	--	49.8
	13:00	MX	PMI non-manufacturing (IMEF)*	Jan	index	51.8	--	52.1
		US	Total vehicle sales**	Jan	millions	15.7	15.7	15.8
Fri 2	07:00	BZ	Industrial production	Dec	% y/y	--	--	1.3
	07:00	BZ	Industrial production*	Dec	% m/m	--	--	0.5
	07:00	MX	Gross fixed investment	Nov	% y/y	16.5	20.0	25.5
	07:00	MX	Gross fixed investment*	Nov	% m/m	-3.8	--	1.9
	07:00	MX	Private consumption	Nov	% y/y	4.6	--	5.2
	07:00	MX	Private consumption*	Nov	% m/m	0.2	--	-0.3
	08:30	US	Nonfarm payrolls*	Jan	thousands	155	178	216
	08:30	US	Unemployment rate*	Jan	%	3.8	3.7	3.7
	10:00	US	Factory orders*	Dec	% m/m	--	0.2	2.6
	10:00	US	Ex transportation*	Dec	% m/m	--	--	0.1
	10:00	US	Durable goods orders*	Dec (F)	% m/m	--	--	0.0
	10:00	US	Ex transportation*	Dec (F)	% m/m	--	--	0.6
	10:00	US	U. of Michigan Confidence*	Jan (F)	index	78.8	78.9	78.8

Source: Bloomberg and Banorte. (P) preliminary data; (R) revised data; (F) final data; \* Seasonally adjusted, \*\* Seasonally adjusted annualized rate

Recent trade ideas				
Trade idea	P/L	Initial date	End date	
Pay 1-year TIIE-IRS (13x1)	P	Jan-12-24	Jan-19-24	
2y10y TIIE-IRS steepener		Oct-13-23		
Long positions in Mbono Dec'24	P	Jun-16-23	Jun-22-23	
Pay TIIE-IRS (26x1), receive 2-year SOFR	L	Aug-18-22	Oct-28-22	
Pay 2-year TIIE-IRS (26x1)	P	Feb-4-22	Mar-4-22	
Tactical longs in Mbono Mar'26	P	May-14-21	Jun-7-21	
Receive 6-month TIIE-IRS (6x1)	P	Dec-17-20	Mar-3-21	
Long positions in Udibono Nov'23	L	Feb-11-21	Feb-26-21	
Long positions in Mbono May'29 & Nov'38	P	Sep-7-20	Sep-18-20	
Long positions in Udibono Dec'25	P	Jul-23-20	Aug-10-20	
Long positions in Udibono Nov'35	P	May-22-20	Jun-12-20	
Long positions in Mbono May'29	P	May-5-20	May-22-20	
Tactical longs in 1- & 2-year TIIE-28 IRS	P	Mar-20-20	Apr-24-20	
Long positions in Udibono Nov'28	P	Jan-31-20	Feb-12-20	
Long positions in Udibono Jun'22	P	Jan-9-20	Jan-22-20	
Long positions in Mbono Nov'47	L	Oct-25-19	Nov-20-19	
Long positions in Mbonos Nov'36 & Nov'42	P	Aug-16-19	Sep-24-19	
Long positions in the short-end of Mbonos curve	P	Jul-19-19	Aug-2-19	
Long positions in Mbonos Nov'42	L	Jul-5-19	Jul-12-19	
Long positions in Mbonos Nov'36 & Nov'38	P	Jun-10-19	Jun-14-19	
Long positions in Mbonos Jun'22 & Dec'23	P	Jan-9-19	Feb-12-19	
Long floating-rate Bondes D	P	Oct-31-18	Jan-3-19	
Long CPI-linkded Udibono Jun'22	L	Aug-7-18	Oct-31-18	
Long floating-rate Bondes D	P	Apr-30-18	Aug-3-18	
Long 20- to 30-year Mbonos	P	Jun-25-18	Jul-9-18	
Short Mbonos	P	Jun-11-18	Jun-25-18	
Long CPI-linkded Udibono Jun'19	P	May-7-18	May-14-18	
Long 7- to 10-year Mbonos	L	Mar-26-18	Apr-23-18	
Long CPI-linkded Udibono Jun'19	P	Mar-20-18	Mar-26-18	
Long 5- to 10-year Mbonos	P	Mar-5-18	Mar-20-18	
Long floating-rate Bondes D	P	Jan-15-18	Mar-12-18	
Long 10-year UMS Nov'28 (USD)	L	Jan-15-18	Feb-2-18	

P = Profit, L = Loss

Short-term tactical trades					
Trade Idea	P/L*	Entry	Exit	Initial Date	End date
Long USD/MXN	P	19.30	19.50	Oct-11-19	Nov-20-19
Long USD/MXN	P	18.89	19.35	Mar-20-19	Mar-27-19
Long USD/MXN	P	18.99	19.28	Jan-15-19	Feb-11-19
Long USD/MXN	P	18.70	19.63	Oct-16-18	Jan-3-19
Short USD/MXN	P	20.00	18.85	Jul-2-18	Jul-24-18
Long USD/MXN	P	19.55	19.95	May-28-18	Jun-4-18
Long USD/MXN	P	18.70	19.40	Apr-23-18	May-14-18
Long USD/MXN	P	18.56	19.20	Nov-27-17	Dec-13-17
Long USD/MXN	L	19.20	18.91	Nov-6-17	Nov-17-17
Long USD/MXN	P	18.58	19.00	Oct-9-17	Oct-23-17
Short USD/MXN	L	17.80	18.24	Sep-4-17	Sep-25-17
Long USD/MXN	P	14.40	14.85	Dec-15-14	Jan-5-15
Long USD/MXN	P	13.62	14.11	Nov-21-14	Dec-3-14
Short EUR/MXN	P	17.20	17.03	Aug-27-14	Sep-4-14

\* Total return does not consider carry gain/losses

P = Profit, L = Loss

Track of directional fixed-income trade recommendations								
Trade idea	Entry	Target	Stop-loss	Closed	P/L	Initial date	End date	
Long Udibono Dec'20	3.05%	2.90%	3.15%	3.15%	L	Aug-9-17	Oct-6-17	
5y10y TIE-IRS steepener	28bps	43bps	18bps	31bps	P <sup>2</sup>	Feb-15-17	Mar-15-17	
5y10y TIE-IRS steepener	35bps	50bps	25bps	47bps	P	Oct-5-16	Oct-19-16	
Long Mbono Jun'21	5.60%	5.35%	5.80%	5.43%	P	Jul-13-16	Aug-16-16	
Long Udibono Jun'19	1.95%	1.65%	2.10%	2.10%	L	Jul-13-16	Aug-16-16	
Receive 1-year TIE-IRS (13x1)	3.92%	3.67%	4.10%	3.87% <sup>1</sup>	P	Nov-12-15	Feb-8-16	
Long spread 10-year TIE-IRS vs US Libor	436bps	410bps	456bps	410bps	P	Sep-30-15	Oct-23-15	
Receive 9-month TIE-IRS (9x1)	3.85%	3.65%	4.00%	3.65%	P	Sep-3-15	Sep-18-15	
Spread TIE 2/10 yrs (flattening)	230bps	200bps	250bps	200bps	P	Jun-26-15	Jul-29-15	
Long Mbono Dec'24	6.12%	5.89%	6.27%	5.83%	P	Mar-13-15	Mar-19-15	
Relative-value trade, long 10-year Mbono (Dec'24) / flattening of the curve					P	Dec-22-14	Feb-6-15	
Pay 3-month TIE-IRS (3x1)	3.24%	3.32%	3.20%	3.30%	P	Jan-29-15	Jan-29-15	
Pay 9-month TIE-IRS (9x1)	3.28%	3.38%	3.20%	3.38%	P	Jan-29-15	Jan-29-15	
Pay 5-year TIE-IRS (65x1)	5.25%	5.39%	5.14%	5.14%	L	Nov-4-14	Nov-14-14	
Long Udibono Dec'17	0.66%	0.45%	0.82%	0.82%	L	Jul-4-14	Sep-26-14	
Relative-value trade, long Mbonos 5-to-10-year					P	May-5-14	Sep-26-14	
Receive 2-year TIE-IRS (26x1)	3.75%	3.55%	3.90%	3.90%	L	Jul-11-14	Sep-10-14	
Receive 1-year TIE-IRS (13x1)	4.04%	3.85%	4.20%	3.85%	P	Feb-6-14	Apr-10-14	
Long Udibono Jun'16	0.70%	0.45%	0.90%	0.90%	L	Jan-6-14	Feb-4-14	
Long Mbono Jun'16	4.47%	3.90%	4.67%	4.06%	P	Jun-7-13	Nov-21-13	
Receive 6-month TIE-IRS (6x1)	3.83%	3.65%	4.00%	3.81%	P	Oct-10-13	Oct-25-13	
Receive 1-year TIE-IRS (13x1)	3.85%	3.55%	4.00%	3.85%	--	Oct-10-13	Oct-25-13	
Long Udibono Dec'17	1.13%	0.95%	1.28%	1.35%	L	Aug-9-13	Sep-10-13	
Receive 9-month TIE-IRS (9x1)	4.50%	4.32%	4.65%	4.31%	P	Jun-21-13	Jul-12-13	
Spread TIE-Libor (10-year)	390bps	365bps	410bps	412bps	L	Jun-7-13	Jun-11-13	
Receive 1-year TIE-IRS (13x1)	4.22%	4.00%	4.30%	4.30%	L	Apr-19-13	May-31-13	
Long Udibono Jun'22	1.40%	1.20%	1.55%	0.97%	P	Mar-15-13	May-3-13	
Receive 1-year TIE-IRS (13x1)	4.60%	4.45%	4.70%	4.45%	P	Feb-1-13	Mar-7-13	
Long Mbono Nov'42	6.22%	5.97%	6.40%	5.89%	P	Feb-1-13	Mar-7-13	
Long Udibono Dec'13	1.21%	0.80%	1.40%	1.40%	L	Feb-1-13	Apr-15-13	
Receive 1-year TIE-IRS (13x1)	4.87%	4.70%	5.00%	4.69%	P	Jan-11-13	Jan-24-13	
Receive TIE Pay Mbono (10-year)	46bps	35bps	54bps	54bps	L	Oct-19-12	Mar-8-13	
Spread TIE-Libor (10-year)	410bps	385bps	430bps	342bps	P	Sep-21-13	Mar-8-13	
Long Udibono Dec'12	+0.97%	-1.50%	+1.20%	-6.50%	P	May-1-12	Nov-27-12	
Long Udibono Dec'13	+1.06%	0.90%	+1.35%	0.90%	P	May-1-12	Dec-14-12	

1. Carry + roll-down gains of 17bps

2. Closed below target and before the proposed horizon date due to changes in market conditions that have differed from our expectations.

P = Profit, L = Loss

Track of the directional FX trade recommendations								
Trade Idea	Entry	Target	Stop-loss	Closed	P/L*	Initial Date	End date	
Long USD/MXN	18.57	19.50	18.20	18.20	L	Jan-19-18	Apr-2-18	
Long USD/MXN	14.98	15.50	14.60	15.43	P	Mar-20-15	Apr-20-15	
Short EUR/MXN	17.70	n.a.	n.a.	16.90	P	Jan-5-15	Jan-15-15	
Short USD/MXN	13.21	n.a.	n.a.	13.64	L	Sep-10-14	Sep-26-14	
USD/MXN call spread**	12.99	13.30	n.a.	13.02	L	May-6-14	Jun-13-14	
Directional short USD/MXN	13.00	12.70	13.25	13.28	L	Oct-31-13	Nov-8-13	
Limit short USD/MXN	13.25	12.90	13.46	--	--	Oct-11-13	Oct-17-13	
Short EUR/MXN	16.05	15.70	16.40	15.69	P	Apr-29-13	May-9-13	
Long USD/MXN	12.60	12.90	12.40	12.40	L	Mar-11-13	Mar-13-13	
Long USD/MXN	12.60	12.90	12.40	12.85	P	Jan-11-13	Feb-27-13	
Tactical limit short USD/MXN	12.90	12.75	13.05	--	--	Dec-10-12	Dec-17-12	
Short EUR/MXN	16.64	16.10	16.90	16.94	L	Oct-3-12	Oct-30-12	

\* Total return does not consider carry gain/losses

\*\* Low strike (long call) at 13.00, high strike (short call) at 13.30 for a premium of 0.718% of notional amount

P = Profit, L = Loss

## Analyst Certification.

We, Alejandro Padilla Santana, Juan Carlos Alderete Macal, Alejandro Cervantes Llamas, Marissa Garza Ostos, Katia Celina Goya Ostos, Francisco José Flores Serrano, José Luis García Casales, Santiago Leal Singer, Víctor Hugo Cortes Castro, José Itzamna Espitia Hernández, Leslie Thalia Orozco Vélez, Hugo Armando Gómez Solís, Carlos Hernández García, Yazmín Selene Pérez Enríquez, Cintia Gisela Nava Roa, Miguel Alejandro Calvo Domínguez, José De Jesús Ramírez Martínez, Daniel Sebastián Sosa Aguilar, Gerardo Daniel Valle Trujillo, Luis Leopoldo López Salinas, Isaías Rodríguez Sobrino, Juan Carlos Mercado Garduño, Jazmín Daniela Cuautencos Mora, Andrea Muñoz Sánchez and Paula Lozoya Valadez, certify that the points of view expressed in this document are a faithful reflection of our personal opinion on the company (s) or firm (s) within this report, along with its affiliates and/or securities issued. Moreover, we also state that we have not received, nor receive, or will receive compensation other than that of Grupo Financiero Banorte S.A.B. of C.V. for the provision of our services.

## Relevant statements.

In accordance with current laws and internal procedures manuals, analysts are allowed to hold long or short positions in shares or securities issued by companies that are listed on the Mexican Stock Exchange and may be the subject of this report; nonetheless, equity analysts have to adhere to certain rules that regulate their participation in the market in order to prevent, among other things, the use of private information for their benefit and to avoid conflicts of interest. Analysts shall refrain from investing and holding transactions with securities or derivative instruments directly or through an intermediary person, with Securities subject to research reports, from 30 calendar days prior to the issuance date of the report in question, and up to 10 calendar days after its distribution date.

## Compensation of Analysts.

Analysts' compensation is based on activities and services that are aimed at benefiting the investment clients of Casa de Bolsa Banorte and its subsidiaries. Such compensation is determined based on the general profitability of the Brokerage House and the Financial Group and on the individual performance of each analyst. However, investors should note that analysts do not receive direct payment or compensation for any specific transaction in investment banking or in other business areas.

## Last-twelve-month activities of the business areas.

Grupo Financiero Banorte S.A.B. de C.V., through its business areas, provides services that include, among others, those corresponding to investment banking and corporate banking, to a large number of companies in Mexico and abroad. It may have provided, is providing or, in the future, will provide a service such as those mentioned to the companies or firms that are the subject of this report. Casa de Bolsa Banorte or its affiliates receive compensation from such corporations in consideration of the aforementioned services.

Over the course of the last twelve months, Grupo Financiero Banorte S.A.B. C.V., has not obtained compensation for services rendered by the investment bank or by any of its other business areas of the following companies or their subsidiaries, some of which could be analyzed within this report.

## Activities of the business areas during the next three months.

Casa de Bolsa Banorte, Grupo Financiero Banorte or its subsidiaries expect to receive or intend to obtain revenue from the services provided by investment banking or any other of its business areas, by issuers or their subsidiaries, some of which could be analyzed in this report.

## Securities holdings and other disclosures.

As of the end of last quarter, Grupo Financiero Banorte S.A.B. of C.V. has not held investments, directly or indirectly, in securities or derivative financial instruments, whose underlying securities are the subject of recommendations, representing 1% or more of its investment portfolio of outstanding securities or 1 % of the issuance or underlying of the securities issued.

None of the members of the Board of Grupo Financiero Banorte and Casa de Bolsa Banorte, along general managers and executives of an immediately below level, have any charges in the issuers that may be analyzed in this document.

The Analysts of Grupo Financiero Banorte S.A.B. of C.V. do not maintain direct investments or through an intermediary person, in the securities or derivative instruments object of this analysis report.

## Guide for investment recommendations.

	Reference
BUY	When the share expected performance is greater than the MEXBOL estimated performance.
HOLD	When the share expected performance is similar to the MEXBOL estimated performance.
SELL	When the share expected performance is lower than the MEXBOL estimated performance.

Even though this document offers a general criterion of investment, we urge readers to seek advice from their own Consultants or Financial Advisors, in order to consider whether any of the values mentioned in this report are in line with their investment goals, risk and financial position.

## Determination of Target Prices

For the calculation of estimated target prices for securities, analysts use a combination of methodologies generally accepted among financial analysts, including, but not limited to, multiples analysis, discounted cash flows, sum-of-the-parts or any other method that could be applicable in each specific case according to the current regulation. No guarantee can be given that the target prices calculated for the securities will be achieved by the analysts of Grupo Financiero Banorte S.A.B. C.V, since this depends on a large number of various endogenous and exogenous factors that affect the performance of the issuing company, the environment in which it performs, along with the influence of trends of the stock market, in which it is listed. Moreover, the investor must consider that the price of the securities or instruments can fluctuate against their interest and cause the partial and even total loss of the invested capital.

*The information contained hereby has been obtained from sources that we consider to be reliable, but we make no representation as to its accuracy or completeness. The information, estimations and recommendations included in this document are valid as of the issue date, but are subject to modifications and changes without prior notice; Grupo Financiero Banorte S.A.B. of C.V. does not commit to communicate the changes and also to keep the content of this document updated. Grupo Financiero Banorte S.A.B. of C.V. takes no responsibility for any loss arising from the use of this report or its content. This document may not be photocopied, quoted, disclosed, used, or reproduced in whole or in part without prior written authorization from Grupo Financiero Banorte S.A.B. of C.V.*

# Directory

Research and Strategy



**Raquel Vázquez Godínez**  
Assistant  
raquel.vazquez@banorte.com  
(55) 1670 - 2967



**María Fernanda Vargas Santoyo**  
Analyst  
maria.vargas.santoyo@banorte.com  
(55) 1103 - 4000 x 2586

## Economic Research



**Juan Carlos Alderete Macal, CFA**  
Executive Director of Economic Research and Market Strategy  
juan.alderete.macal@banorte.com  
(55) 1103 - 4046



**Yazmín Selene Pérez Enríquez**  
Senior Economist, Mexico  
yazmin.perez.enriquez@banorte.com  
(55) 5268 - 1694

## Market Strategy



**Santiago Leal Singer**  
Director of Market Strategy  
santiago.leal@banorte.com  
(55) 1670 - 1751



**José Itzamna Espitia Hernández**  
Senior Strategist, Equity  
jose.espitia@banorte.com  
(55) 1670 - 2249



**Leslie Thalía Orozco Vélez**  
Senior Strategist, Fixed Income and FX  
leslie.orozco.velez@banorte.com  
(55) 5268 - 1698



**Juan Carlos Mercado Garduño**  
Strategist, Equity  
juan.mercado.garduno@banorte.com  
(55) 1103 - 4000 x 1746

## Quantitative Analysis



**Alejandro Cervantes Llamas**  
Executive Director of Quantitative Analysis  
alejandro.cervantes@banorte.com  
(55) 1670 - 2972



**José De Jesús Ramírez Martínez**  
Senior Analyst, Quantitative Analysis  
jose.ramirez.martinez@banorte.com  
(55) 1103 - 4000



**Andrea Muñoz Sánchez**  
Analyst, Quantitative Analysis  
andrea.muñoz.sanchez@banorte.com  
(55) 1103 - 4000



**Alejandro Padilla Santana**  
Chief Economist and Head of Research  
alejandro.padilla@banorte.com  
(55) 1103 - 4043



**Itzel Martínez Rojas**  
Analyst  
itzel.martinez.rojas@banorte.com  
(55) 1670 - 2251



**Francisco José Flores Serrano**  
Director of Economic Research, Mexico  
francisco.flores.serrano@banorte.com  
(55) 1670 - 2957



**Cintia Gisela Nava Roa**  
Senior Economist, Mexico  
cintia.nava.roa@banorte.com  
(55) 1103 - 4000



**Marissa Garza Ostos**  
Director of Equity Strategy  
marissa.garza@banorte.com  
(55) 1670 - 1719



**Carlos Hernández García**  
Senior Strategist, Equity  
carlos.hernandez.garcia@banorte.com  
(55) 1670 - 2250



**Isaías Rodríguez Sobrino**  
Analyst, Fixed Income, FX and Commodities  
isaias.rodriguez.sobrino@banorte.com  
(55) 1670 - 2144



**Paula Lozoya Valadez**  
Analyst, Equity  
paula.lozoya.valadez@banorte.com  
(55) 1103 - 4000



**José Luis García Casales**  
Director of Quantitative Analysis  
jose.garcia.casales@banorte.com  
(55) 8510 - 4608



**Daniel Sebastián Sosa Aguilar**  
Senior Analyst, Quantitative Analysis  
daniel.sosa@banorte.com  
(55) 1103 - 4000 x 2124



**Lourdes Calvo Fernández**  
Analyst (Edition)  
lourdes.calvo@banorte.com  
(55) 1103 - 4000 x 2611



**Katia Celina Goya Ostos**  
Director of Economic Research, Global  
katia.goya@banorte.com  
(55) 1670 - 1821



**Luis Leopoldo López Salinas**  
Economist, Global  
luis.lopez.salinas@banorte.com  
(55) 1103 - 4000 x 2707



**Víctor Hugo Cortes Castro**  
Senior Strategist, Technical  
victorh.cortes@banorte.com  
(55) 1670 - 1800



**Hugo Armando Gómez Solís**  
Senior Analyst, Corporate Debt  
hugoa.gomez@banorte.com  
(55) 1670 - 2247



**Gerardo Daniel Valle Trujillo**  
Analyst, Corporate Debt  
gerardo.valle.trujillo@banorte.com  
(55) 1670 - 2248



**Miguel Alejandro Calvo Domínguez**  
Senior Analyst, Quantitative Analysis  
miguel.calvo@banorte.com  
(55) 1670 - 2220



**Jazmin Daniela Cuautencos Mora**  
Strategist, Quantitative Analysis  
jazmin.cuautencos.mora@banorte.com  
(55) 1103 - 4000